



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 21(2021)

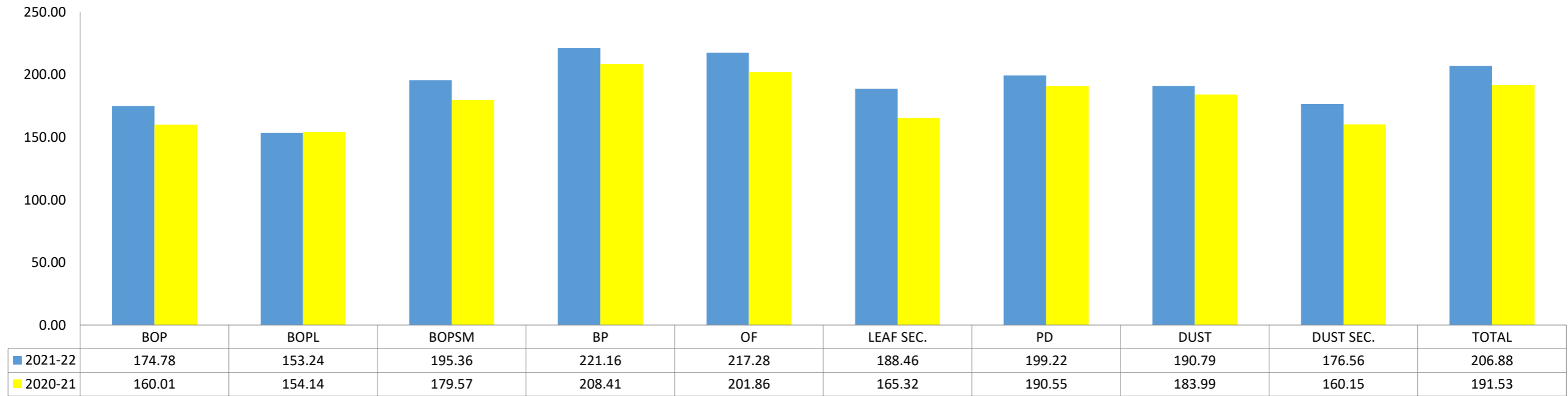
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best categories were firm to dearer following quality. * Medium and Plainer categories barely steady. 	<ul style="list-style-type: none"> * Good demand. * Select few best category teas were barely steady to dearer. * Improved better medium sorts dearer following quality. * Plainer sorts barely steady.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Local and regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL operated. * TCPL operated selectively. 	<ul style="list-style-type: none"> * Western India operated on liquoring sorts. * TCPL operated. * Internal lent good suport. * HUL silent.

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 21		
	Sale 21	Sale 20	+/-	Sale 21	Sale 20	+/-	2021/22	2020/21	2019/20
LEAF	213.20	209.82	3.38	187.14	186.09	1.04	208.67	192.87	151.67
DUST	196.93	193.47	3.46	181.71	172.81	8.91	192.73	182.27	141.22
TOTAL	211.26	207.46	3.79	186.44	184.05	2.39	206.88	191.53	150.51

STAC AUCTION AVERAGES									
SALE		14	15	16	17	18	19	20	21
LEAF	2021/22	213.76	212.79	211.55	199.20	200.10	207.05	209.82	213.20
	2020/21	203.92	211.81	0.00	0.00	0.00	189.35	186.09	187.14
DUST	2021/22	206.08	197.69	191.72	191.06	185.73	183.58	193.47	196.93
	2020/21	207.82	187.36	0.00	0.00	0.00	183.63	172.81	181.71
TOTAL	2021/22	213.14	211.42	209.78	198.31	198.33	203.21	207.46	211.26
	2020/21	204.24	209.05	0.00	0.00	0.00	188.64	184.05	186.44

STAC Grade Wise Averages up to Sale - 21



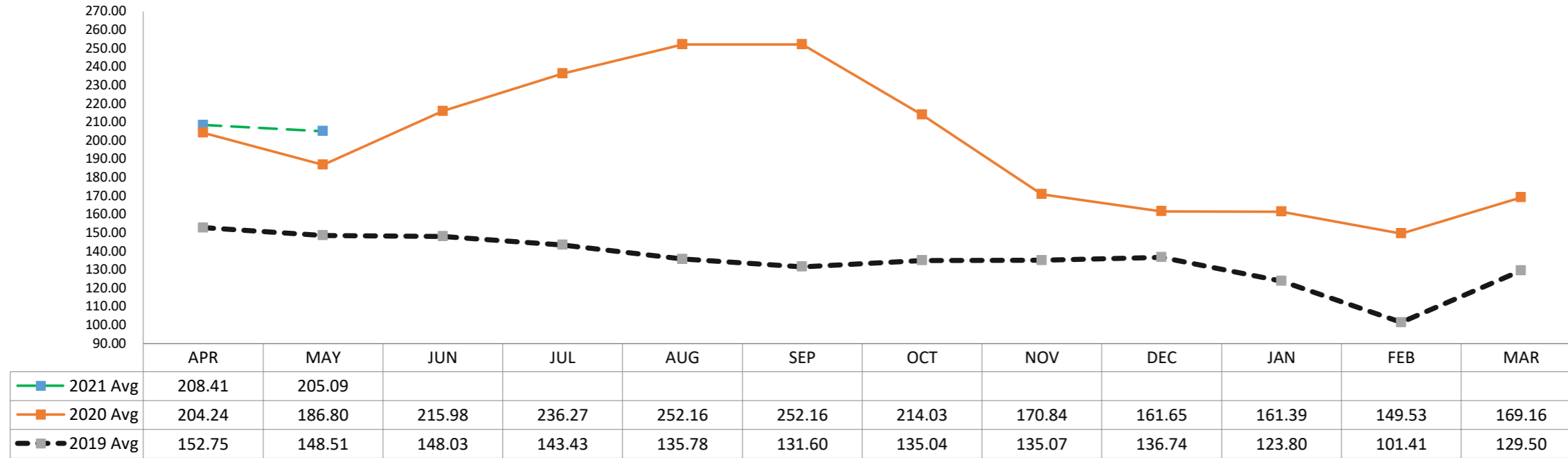
OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1173182.2	997460.2	215.59	15%	1129550.4	956661.6	213.35	15%	10910734.7	8422493.5	209.76	23%
FANNINGS	385840.4	297311.8	215.27	23%	362268.4	269725.6	210.09	26%	3103217.3	2381164.9	217.28	23%
LEAF SEC.	215713.4	189610.2	197.39	12%	217570.4	201571.8	192.72	7%	1699907.2	1470280.0	188.46	14%
LEAF TOTAL	1774736.0	1484382.2	213.20	16%	1709389.2	1427959.0	209.82	16%	15713859.2	12273938.40	208.67	22%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	212392.6	152928.9	202.06	28%	225211.1	184898.3	197.00	18%	1708503.3	1239352.2	196.78	27%
DUST SEC.	57849.3	48434.0	180.70	16%	63442.6	55611.8	181.75	12%	404449.9	309920.2	176.56	23%
DUST TOTAL	270241.9	201362.9	196.93	25%	288653.7	240510.1	193.47	17%	2112953.20	1549272.40	192.73	27%
TOTAL	2044977.9	1685745.1	211.26	18%	1998042.9	1668469.1	207.46	16%	17826812.4	13823210.80	206.88	22%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1774736.0	1484382.2	213.20	16%	1709389.2	1427959.0	209.82	16%	15713859.2	12273938.4	208.67	22%
2020-21	1261842.4	1151823.4	187.14	9%	1294429.4	1033680.8	186.09	20%	6371155.6	5250125.4	192.87	18%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	270241.9	201362.9	196.93	25%	288653.7	240510.1	193.47	17%	2112953.2	1549272.4	192.73	27%
2020-21	191634.0	170983.0	181.71	11%	238677.3	187951.4	172.81	21%	1018215.3	759461.0	182.27	25%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	2044977.9	1685745.1	211.26	18%	1998042.9	1668469.1	207.46	16%	17826812.4	13823210.8	206.88	22%
2020-21	1453476.4	1322806.4	0.00	0%	1533106.7	1221632.2	0.00	0%	7389370.9	6009586.4	191.53	19%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 21			2021/22		UPTO SALE 21		
	Sale 21	Sale 20	2021/22	2020/21	2019/20	Sale 21	Sale 20	2021/22	2020/21	2019/20
BELOW 100	0.0	0.0	0.0	1.1	1.3	0.0	0.0	0.0	3.5	3.3
BETWEEN 100.00-119.99	0.0	0.0	0.1	6.1	28.9	2.1	0.2	0.2	3.7	28.3
BETWEEN 120.00-139.99	0.5	2.3	3.2	9.2	23.9	7.4	3.6	4.2	10.5	25.1
BETWEEN 140.00-159.99	9.1	8.8	17.6	16.6	8.7	31.9	8.6	21.7	20.7	25.7
BETWEEN 160.00-179.99	27.7	24.6	19.2	17.5	10.0	10.4	29.3	21.9	10.9	10.9
BETWEEN 180.00-199.99	11.1	13.0	9.7	7.2	10.0	11.6	19.6	12.7	9.0	14.9
BETWEEN 200.00-219.99	7.6	12.2	9.7	8.2	7.6	14.0	13.8	12.6	16.0	11.6
BETWEEN 220.00-239.99	9.3	12.0	10.3	10.7	5.1	8.8	11.5	11.0	10.5	4.2
BETWEEN 240.00-259.99	9.4	8.7	9.2	7.0	2.6	10.9	7.9	11.1	8.5	1.0
BETWEEN 260.00-279.99	6.8	6.2	7.0	5.4	1.5	2.4	3.2	8.8	5.4	0.1
BETWEEN 280.00-299.99	6.6	7.9	6.3	6.4	0.3	0.4	1.9	4.6	1.0	0.0
300 AND ABOVE	11.7	4.2	7.8	4.4	0.0	0.0	0.2	2.4	0.2	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
22	71963	6461	78424	44189	6035	50224	27774	426	28200
23	97027	10385	107412	41206	5534	46740	55821	4851	60672
24	102412	10559	112971	49866	7335	57201	52546	3224	55770
TOTAL	271402	27405	298807	135261	18904	154165	136141	8501	83970

Siliguri Price Movement



STAC BUYING (ALL TEAS) FOR THE Sale 21												
	CTC LEAF			DUST				TOTAL				
	Sale 21											
OFFER	17,74,736.0			OFFER	2,70,241.9			OFFER	20,44,977.9			
SOLD	14,84,646.4			SOLD	2,01,362.9			SOLD	16,86,009.3			
SOLD %	84%			SOLD %	75%			SOLD %	82%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	4,81,053.2	203.12	32%	Local	80,098.7	196.97	40%	Local	5,61,151.9	202.24	33%	
N.India	3,67,369.4	203.96	25%	W.India	45,501.3	201.68	23%	N.India	4,02,658.8	205.11	24%	
W.India	2,32,867.6	222.01	16%	N.India	35,289.4	217.09	18%	W.India	2,78,368.9	218.69	17%	
R.Pack	1,54,798.0	272.93	10%	Packeteers	13,133.2	160.68	7%	R.Pack	1,58,579.4	271.88	9%	
Others	92,718.6	206.98	6%	Exports	8,595.2	160.90	4%	Others	96,129.9	206.55	6%	
HUL	91,910.0	206.57	6%	C.India	6,865.7	169.55	3%	HUL	91,910.0	206.57	5%	
TCPL	32,718.2	193.44	2%	TCPL	4,686.7	181.60	2%	TCPL	37,404.9	191.96	2%	
Exports	14,196.6	158.32	1%	R.Pack	3,781.4	228.98	2%	Exports	22,791.8	159.29	1%	
C.India	13,733.0	180.39	1%	Others	3,411.3	194.91	2%	C.India	20,598.7	176.78	1%	
								Packeteers	13,133.2	160.68	1%	
TOTAL	14,84,646.4	213.20		TOTAL	2,01,362.9	196.93		TOTAL	16,86,009.3	211.26		

DOOARS BATTING ORDER (STAC+CTTA) Sale 21				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
PAHARGOOMIAH	49556.9	323.08	66,114	285.40
CHULSA	54988.8	309.38	11,863	266.72
DANGUAJHAR	64859.2	305.99	24,611	266.23
MEENGLAS	95753.3	305.74	35,917	225.21
DIANARAMBARI	56864.6	304.78	8,458	301.36
KARTICK	45277.2	302.04	23,621	287.87
CHALOUNI	58939.9	300.34	22,249	276.53
JITI	76562.2	299.40	63,030	258.63
HOPE	75594.7	298.51	46,589	272.45
RYDAK	111163.8	297.18	32,989	287.23
ANANDAPURROYAL	41435.2	293.45	12,562	256.33
GHIATROYAL	100972.7	292.73	34,042	291.57
BARADIGHI	94041.9	290.84	44,677	285.04
KUMARGRAM	63566.4	288.35	26,198	258.64
GULMA	75780.1	286.09	12,603	301.09
LEESHIVER	106255.7	285.78	23,551	244.76
AIBHEEL	196456.6	285.36	42,498	258.35
NANGDALA	41531.2	283.60	11,457	275.45
ZURRENTEE	38689.4	281.89	10,645	277.47
SANKOS	68379.7	281.33	22,277	247.08
GANDRAPARA	176295.4	279.98	27,320	254.01
CHENGMARI	49913.1	278.24	51,392	244.59
WASHABARIE	95782.3	277.72	28,584	273.70
MECHPARA	61903.00	276.20	10686.80	278.5
MATIDHAR	64340.90	275.84	77387.90	246.41

* Above 30,000 Kgs.